




envantage

( Our services )



We can help you define a  
more sustainable future



When it comes to meeting your environmental responsibilities, there isn't a problem we can't tackle. We have specialists in every field from carbon and energy to water, waste and the circular economy. We're ready to help you find a better way of doing things and bring measurable efficiencies and savings to your organisation.

You've come to the right place, let's get to work...



## Comprehensive expertise

At Envantage, you will find the brightest and best experts in low carbon and business energy.

From reducing carbon and meeting regulatory obligations to buying effectively and optimising energy usage, our industry-leading specialists will have the answers.

## Our starting point is you

We will take the time to listen to what you need and any challenges you are facing – really listen. Only then will we be able to bring our know-how and experience to your unique situation so that we can deliver maximum efficiencies and cost savings for your organisation.

*“Envantage identified a new significant financial compensation scheme that was open to our manufacturing sector, and now help us claim over £300,000 per annum. The scheme had strict eligibility criteria, complex rules and a short deadline to allow backdating. The team worked quickly and professionally within this timeframe, demonstrating maximum eligibility of our site, and they now manage the scheme for us.”*

**Mick Shaw**, General Manager, Plastek UK Ltd





Our client experience includes:



*“I’ve been impressed by the knowledge and prompt support received from Envantage. Their people have developed a first-class service and I would not hesitate to recommend them.”*

**D Shaw**, Arnold Clark

## Meet the team

Doing things in a more sustainable way isn't always straightforward. But we are.

We make it a priority to be easy to work with, bringing a 'can do' attitude to every challenge you may face. Since 2004, we've been carefully assembling our stellar team who relish even the most complex of challenges.

Our vastly experienced and qualified consultants are leading experts in their field, but there are no airs and graces here. We're more sleeves rolled up and get on with the job. Over the years we have increased in numbers to create a tight-knit and highly skilled team.

**30+**

specialists in carbon and energy to support you

**93%**

client satisfaction rating





## How we can help



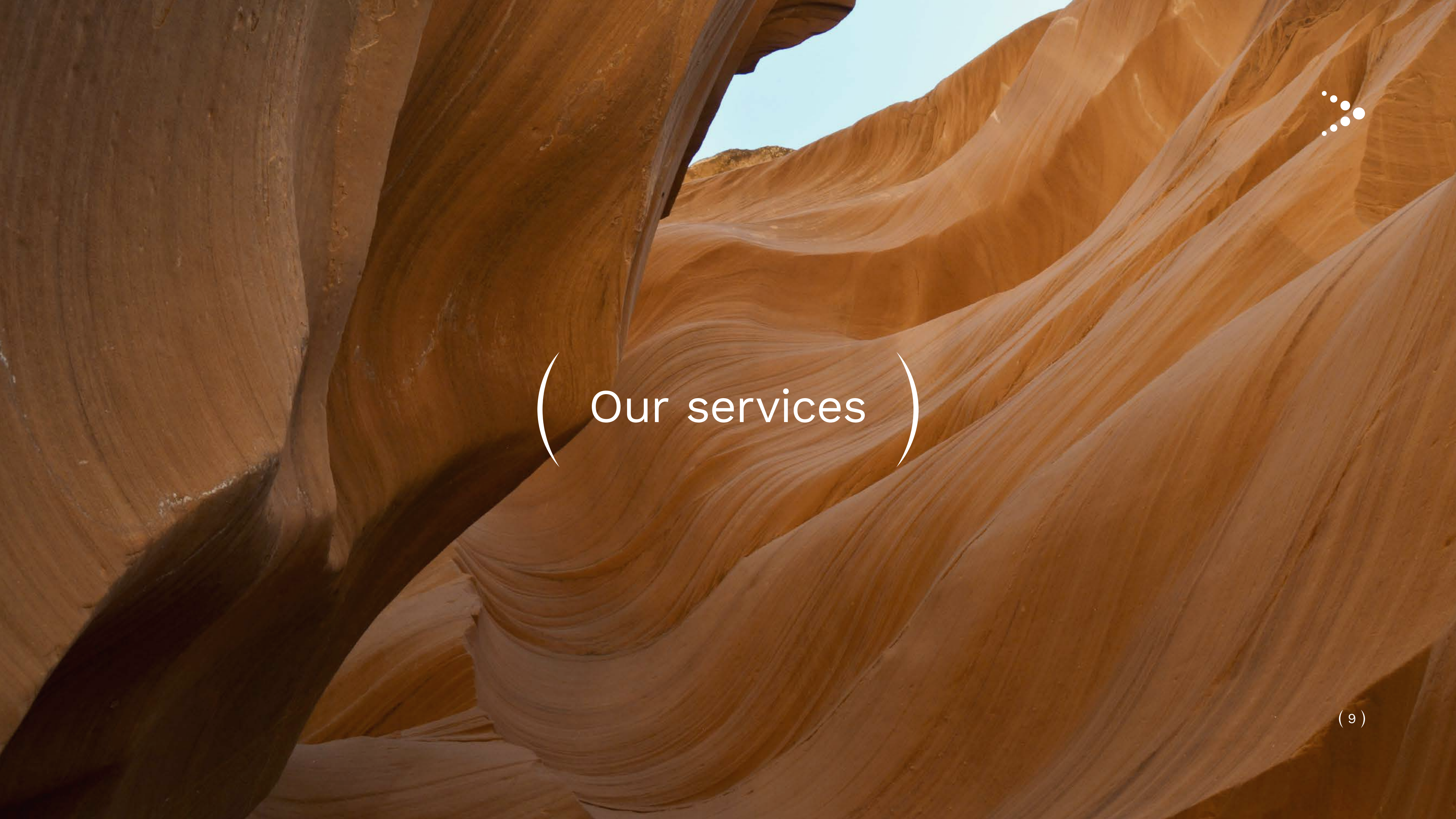
# We put our energy into cutting consumption, cost and carbon emissions

We start with the big picture to get a clear understanding of what you want to achieve as a business, and how our expertise can help to unlock valuable returns.

Then we turn our attention to the smallest details to smooth the way to a successful outcome. Every time. From meeting your regulatory obligations, optimising your energy usage, embedding a low carbon approach - and buying your energy better - you can be confident in our industry-leading approach.

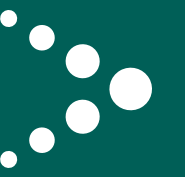
In Envantage, you will find a trusted partner. We never make promises we cannot keep. We are tenacious in finding the best solutions to your challenges. We always have your best interests at heart, and like any good friend, we won't shy away from telling you what we really think.





( Our services )

# Our carbon & energy reduction services



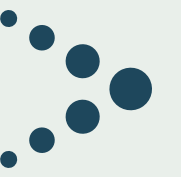
The low-carbon world is the one we all must inhabit – even the most energy-intensive organisations.

There are no short-cuts, side steps or free passes to this destination, but at Envantage we have the expertise and know-how to help you to get there.

Targeted change and effective control are the principles that underpin any successful low-carbon strategy. Our specialist consultants can help you to identify the specific changes you can make in your organisation to reduce carbon, as well as the controls you will need to implement to optimise energy usage.

Net zero | Carbon neutrality | Greenhouse gas quantification  
ISO energy management standards | Carbon Disclosure Project (CDP)  
Energy audits | Task Force on Climate-related Financial Disclosure (TCFD)  
ENMAT Advisor | EnCO™ accredited training

## Our carbon & energy reduction services



### ➔ Net zero & carbon neutrality

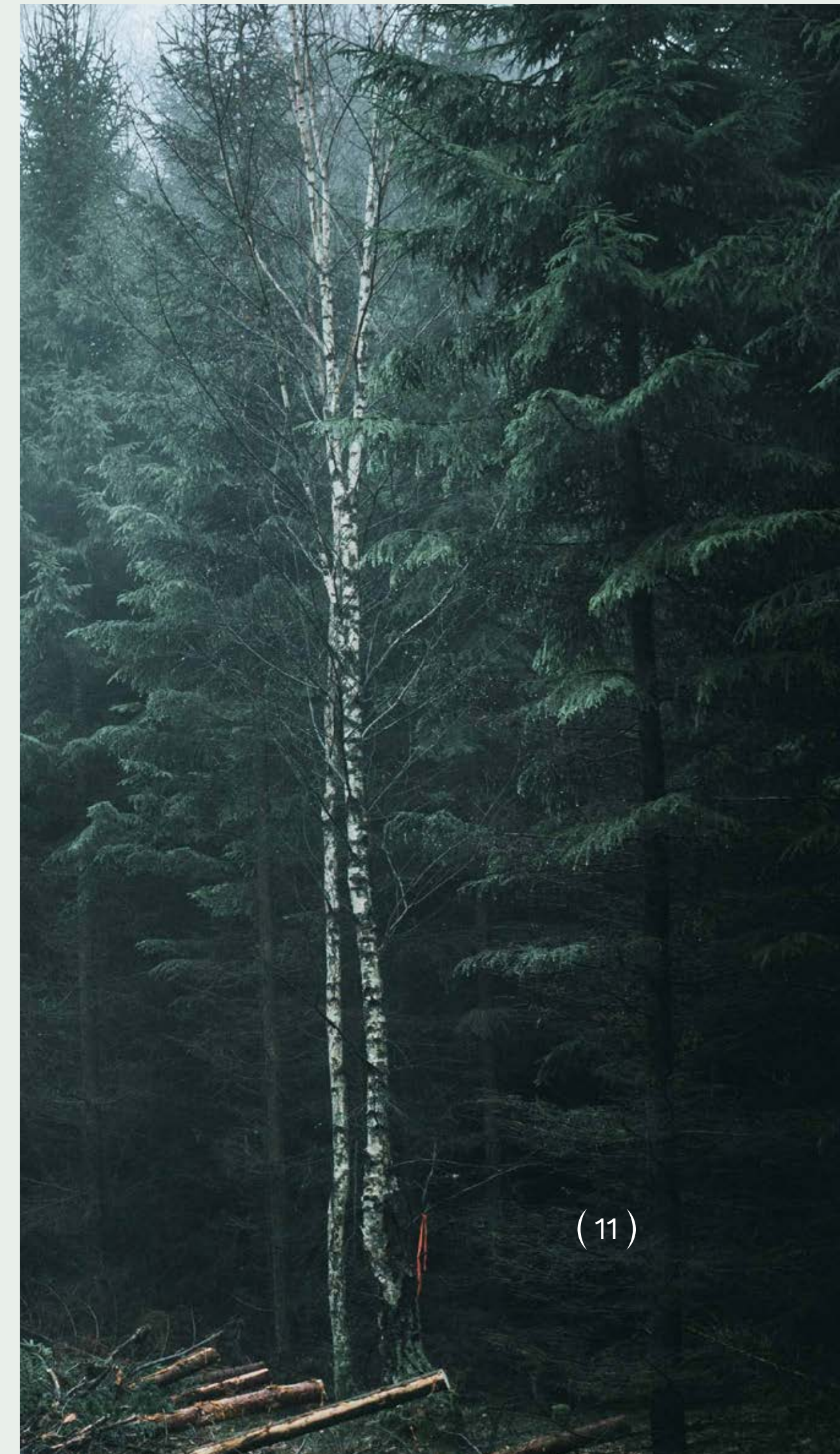
One thing is clear, every business needs to take action if they are to meet carbon reduction targets. The hard stop goal for becoming net zero is 2050, but right now is the time for action. It is not overstating the issue to say that what you do in the next 10 years will define the future not just for your organisation, but for everyone.

Determining the appropriate steps to take is the difficult part and we are adept at supporting organisations at every stage in their journey.

Achieving carbon neutrality is sometimes a milestone objective for businesses – often driven by the demands of the wider supply chain. However, it is vital that any offsetting activities are used carefully as part of a wider net zero strategy to drive down emissions.

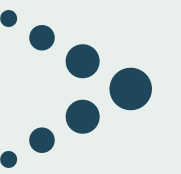
Falling into the trap of carbon offsetting without delivering the deep emission reductions required to align with net zero could lead to reputational risks and store up bigger problems for the future.

Envantage's experts work with clients to ensure carbon offsets are used in the most effective way, in line with wider ESG principles, to set them on the right track to net zero.





## Our carbon & energy reduction services



### ➔ Carbon roadmap programme

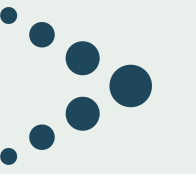
Wherever you are on your journey, our five-step carbon roadmap programme has been designed to enable organisations to understand and take ownership of carbon emissions, drive real change and be ready for a low-carbon future.

We will equip you with greater understanding of greenhouse gas emissions and current carbon management, enabling you to establish appropriate targets and an action plan – tailored to the specific needs of your organisation – so that you have the best chance of success.

- ⊕ Step 1 - greenhouse gas quantification
- ⊕ Step 2 - scope 3 emissions screening analysis
- ⊕ Step 3 - opportunity assessment & action plan
- ⊕ Step 4 - develop & establish your low carbon strategy
- ⊕ Step 5 - formalise & present your strategy

Every journey begins with a single step, so let us help you get on the right path to a low carbon future today...

## Our carbon & energy reduction services



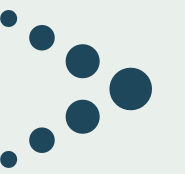
### ➔ Awareness training

Mobilising the workforce is fundamental to reducing your energy consumption and carbon emissions, but this requires a considered approach to capture their imagination and enthusiasm for a new way of doing things. Envantage is at the forefront of best practice in this area, with EnCO-accredited consultants among the team - a global programme designed to encourage greater energy efficiency for all organisations using behaviour change as a bedrock.





## Our carbon & energy reduction services



### → Energy management

Energy management is about being in control of how much you use, when and where. Our chartered energy managers are adept at embedding a best practice programme that ties in with your objectives from both a commercial and ESG perspective.

### → Monitoring

Effective monitoring is central to embedding a low carbon approach within an organisation, as well as meeting any regulatory obligations. But, amid all the other operational pressures, we understand that our clients need laser sharp insight at the touch of a button.

ENMAT Advisor is our class-leading reporting system, providing automated analysis of energy consumption, carbon emission and water usage from any number of sites where a meter is either already in place or can be installed.

# Our compliance services

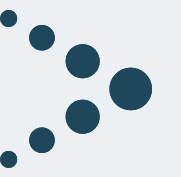


Carbon and energy compliance can be complex but can also deliver important cost-savings and, with the right approach, set an organisation on a clear pathway to a low-carbon future.

Selecting the right partner is vital and our track record speaks for itself – we've never failed an audit by any regulatory body. We look at the big picture, joining the dots between what you must do from a regulatory perspective and what makes sense from a commercial perspective to deliver maximum benefits for all our clients.

Energy Savings Opportunity Scheme (ESOS) | Streamlining Energy & Carbon Reporting (SECR)  
Task Force on Climate-Related Financial Disclosure (TCFD) | Climate Change Agreements (CCA)  
Min-Met CCL Exemption Scheme | UK / EU Emissions Trading Scheme (ETS)  
UK Emissions Trading Scheme (UK-ETS) | EII Exemption Scheme

## Our compliance services



### ➔ Regulatory & reporting requirements

Nobody knows the regulatory landscape better than our specialist team. From the Energy Savings Opportunity Scheme (ESOS) to the UK Emissions Trading Scheme (ETS), managing, reporting and tracking Climate Change Agreement (CCA) targets and Streamlined Energy & Carbon Reporting (SECR), our team of experts will take care of the detail to ensure you secure the optimum benefits.

*“I would like to thank all the team for your prompt and extremely efficient actions over the last few months which have enabled Silentnight Group to achieve our compliance before the deadline. I’m extremely impressed with the comprehensiveness of all the reports and look forward to us implementing the changes to reduce our energy consumption for future years.”*

**Howard Bracewell**, Senior Buyer, Silentnight Group







## Our compliance services



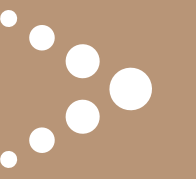
### ➔ Energy compensation

Major energy users cannot afford to miss out on key savings from energy compensation schemes such as Climate Change Agreements (CCA), Energy Intensive Industry discounts (EII), and the Min-Met CCL Exemption Scheme. Our experts are adept at securing qualification for these schemes – often where others have said it isn't possible.

*“The process was proficient, painless and dynamic, and we now have an ongoing discount valued in excess of £240,000 per year, off our electricity bill for our steel castings division for the next five years. This represents a saving of some 20%, achieved without any investment upfront or otherwise. I would not hesitate to recommend you have discussions with Envantage to determine if your company criteria would enable them to save you substantial money.”*

**Matthew S Goodwin**, Director, Goodwin PLC Ltd

# Our procurement services



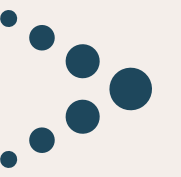
When it comes to purchasing, we understand the need for clarity in terms of both price and risk.

We help our clients to manage their costs with a strategy that complements their business objectives now and in the long term. From budget certainty to cost minimisation, our commercially led approach to procurement is built around each client's needs and backed by years of proven expertise, all geared towards improving bottom-line results.



Energy procurement risk management | Fixed price energy contracts  
Flexible energy purchasing | Bill validation | Tariff analysis  
Cost recovery | Connections, supply upgrades & metering

## Our procurement services



### → Energy procurement risk management

We have the knowledge and experience to quickly and clearly identify an optimum approach to energy purchasing that fits with an organisation's appetite for risk and long-term goals.

### → Fixed price energy contracts

A fixed approach can be a good choice to secure strong budgetary control if energy consumption is predictable. With energy prices fluctuating from season to season, month to month and day to day, engaging with our experts early on maximises the chances of achieving the best fixed rate.





## Our procurement services



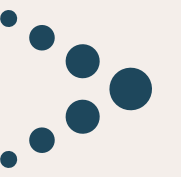
### → Flexible energy purchasing

Flexible energy procurement can deliver better protection from energy price risks. Aligning purchasing strategy to an organisation's business goals enables clients to control these risks, taking advantage of market fluctuations while managing their liability.

### → Connections, supply upgrades & metering

From moving to different premises, installing new plant and equipment, or connecting generation equipment such as solar PV, wind turbines, biomass systems, CHP or battery storage, Envantage's expert team can ensure costs are under control when an organisation's gas and electricity demand increases. Whatever the changes in gas and electrical load requirements, you can trust in our capabilities to identify any potential savings.

## Our procurement services



### → Bureau services

As one of your most significant business costs, you need to be confident in the accuracy of your energy charges. In our experience, we regularly see billing mistakes resulting in discrepancies of between 1% and 2% on annual electricity bills and as much as 2.5% on gas bills. While these are small percentages, for those with a large annual energy spend it can equate to savings into the tens of thousands. To give you peace of mind Envantage's specialist bureau services team provides comprehensive support in three key areas:

**Bill validation** – Envantage's system scrutinises every single line of a bill, performing more than 60 separate checks to ensure every item has been correctly calculated, highlighting any errors.

**Tariff analysis** – Our detailed and thorough analysis will identify whether there is scope for cost improvements within tariff structures.

**Cost recovery** – Not only are we able to analyse your current energy costs, but we can also do a retrospective analysis of your bills to identify instances of over-charging and seek to recoup the maximum available costs.



## Get in touch

We can help you define your sustainable future.

Whatever challenge you are facing, our experts are here to help. If you've stalled in your low carbon journey, have a technical question about compensation schemes or are concerned that your energy costs are not under control, we're ready to listen and share our expertise.

*“Plastek continues to be extremely grateful to Envantage for their ongoing support which will benefit us in the future to hone our targets for energy usage, and enable us to communicate our commitment to reducing our carbon footprint to customers.”*

**Mick Shaw**, General Manager, Plastek UK Ltd



## Get in touch:

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 envantage 

 ( defining  
sustainable  
futures )